







Welcome to the 2023 South Central Wisconsin Builders Association Parade of Homes! Our dedicated members have been featuring the latest industry products through newly constructed and remodeled homes for the past 36 years. We have also included outdoor living spaces to showcase what consumers can do to enhance any new or existing home.

This year's Parade includes 10 new homes, 1 remodeled home and 2 outdoor spaces. Along the tour, you will find a wide variety of

the newest materials, the latest styles and trends in technology. Take time to experience each builder's unique touch that suits the many needs and tastes that go into the diverse range of homes in the Parade.

As you make your way through the tour, take the opportunity to meet and connect with the area's leading home professionals. Although this is just a small example of what we can offer, we have all worked very hard to present these beautiful spaces to you. When you are ready to take that step to creating your dream home, these are the people to help make that dream a reality! As always, please be respectful of the owner's home and property.

Congratulations to all of the builders, associate members and supporting staff for all their hard work. A job well done by all. Thank you to the Parade of Homes Committee for organizing this year's parade and especially our Executive Officer Heidi Van Kirk for her endless efforts to make our parade a huge success. A very special thank you goes out to all the homeowner's for opening your doors and allowing SCWBA members to present their craftsmanship and products.

I hope you enjoy the 2023 Parade of Homes and remember, when considering your next outdoor space, remodeling project or new construction home, contact SCWBA to find a local trusted professional. For professional results, hire a member!

Enjoy the Parade and thank you for attending!

TESSA DONGARRA

2023 SCWBA PRESIDENT



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4450 Milton Avenue, Suite #105 Janesville, WI 53546

608-752-8075 scwbaoffice@gmail.com The South Central Wisconsin Builders Association (SCWBA) is a not-for-profit professional trade organization, which unites people involved in the building industry in order to encourage high standards of professionalism and service, promotes attainable quality housing and improves our community through active involvement.

SCWBA was chartered in 1947, and is affiliated with the Wisconsin Builders Association and the National Association of Home Builders.

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Children 15 & up | 14 & under free

ADVANCE TICKETS SOLD ONLINE AT: WWW.SCWBA.COM

TICKETS AVAILABLE FOR PURCHASE AT EACH PARADE HOME.

REGISTER TO WIN

\$200

Simply complete the information on the back your Parade ticket and drop it in the entrybox at any Parade Home.

Drawing held on 9/24/23 at 4450 Milton Ave, #105, Janesville, WI.

Need not be present to win.



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Showroom on corner of Hwy 14 E & Harmony Town Hall Rd Open Monday - Friday 8:00 - 5:00

Model Home Open Sundays 10:30 - 1:30 Except Holiday Weekends



Our Partners









ADVANTAGE HOMES

2017 N. HARMONY TOWN HALL RD. JANESVILLE, WI 53546 608.756.2989 EXT 141

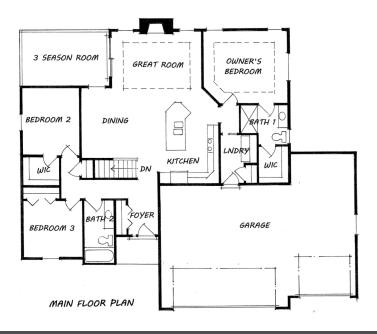


Advantage Homes brings you the Bradenton. Located in The Ridges sub-division, where you can enjoy an inviting neighborhood in a rural-like setting. This attractie home plan is complimented by an airy and open design that is great for entertaining.

5484 Arrowood Lane Milton

SQUARE FEET: 1,510 | BEDS: 3 | BATHS: 2

A Must-See, Charming Custom-Built Ranch



- TRAY CEILINGS IN OWNERS BEDROOM AND GREAT ROOM
- 9' CEILING ON MAIN FLOOR
- 16' x 10' THREE-SEASONS ROOM
- DIRECT VENT GAS FIREPLACE WITH FACING TO MANTLE
- OWNER'S SUITE WITH LARGE, WALK-IN CLOSET
- SPLIT-BEDROOM FLOORPLAN
- QUARTZ KITCHEN COUNTERTOP
- MAPLE STAINED DRAWERS AND CABINET DOORS
- 3-CAR GARAGE



2017 N. HARMONY TOWN HALL RD. JANESVILLE, WI 53546 608.756.2989 EXT 141

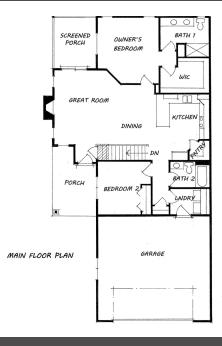


Located in the Huntington Place Condiminiums II development, Advantage Homes brings you this modern condo with a contemporary feel and all homeowner amenities. Perks include accessible location, flexibility, and low-home maintenance.

3629 Newcastle Drive Janesville

SQUARE FEET: 1,416 | BEDS: 2 | BATHS: 2

A Must-See, Charming Custom-Built Ranch



- 9' CEILINGS ON MAIN FLOOR AND PLASTER WALLS
- QUARTZ KITCHEN COUNTERTOPS
- MAPLE STAINED CABINETS AND DRAWERS
- GAS FIREPLACE IN GREAT ROOM
- LARGE KITCHEN PANTRY
- CULTURED MARBLE BATHROOM COUNTERTOPS
- FIRST-FLOOR LAUNDRY WITH CABINETS
- 10' X 12' FULL-SCREEN REAR PORCH
- 10' X 12' CONCRETE FRONT PATIO

STEPS TO TAKE BEFORE APPLYING FOR A MORTGAGE

A home is the single biggest purchase most people will ever make. That's perhaps become even more true in recent years, when the cost of homes has increased dramatically.

The sticker price of a home may come as a shock to first-time buyers, but few homeowners purchase their



homes in cash. Mortgages are a vital component of home ownership for the vast majority of buyers. Mortgages are loans obtained through the conveyance of property as security. When homeowners pay off their mortgages, the title of the property officially transfers to them from their lenders.

Though most homeowners utilize mortgages to buy their homes, that does to rates that have reached their highest point in more than a decade. Even a seemingly small difference in interest rates can save or cost homeowners thousands of dollars, if not tens of thousands, over the course of a loan. For example, the financial experts at Bankrate.com note that the difference between a 5.5 percent interest rate and a 6 percent interest rate on a \$200,000 mortgage is roughly \$64 per month. That might not seem like a lot, but over the course of a 30-mortgage the borrower who gets the 6 % loan will pay in excess of \$23,000 more in interest than the borrower who secures the 5.5 percent loan. Recognition of the benefits of securing the lowest interest rate possible can motivate prospective buyers to do everything in their power to get a low rate.

• Work on your credit score. So how can borrowers get the best possible rate? One way to go about it is to improve credit scores. Average mortgage interest rates vary significantly by credit score, with higher scores earning borrowers significantly lower rates. According to data from FICO, as of mid-February 2023 borrowers with a FICO score of 760+ earned an average interest rate of

6.06 percent, while those with scores between 620-639 secured an average rate of 7.65 percent. By bolstering their credit scores before applying for a mortgage, prospective homeowners can improve their standing in the eyes of mortgage lenders, which can potentially save them tens of thousands of dollars over the life of the loan.

· Identify how much you want to **spend.** Prospective home buyers may be approved to borrow much more money than they think they will qualify for. That's because lenders do not consider factors like utilities, insurance, day care, or other expenses everyone has. That means it's up to borrowers to determine how much those expenses will be, and how much they should be spending on a home. Though it might be tempting to borrow up to the amount lenders approve you for, in general it's best to stay below that amount so you can capably meet all of your additional obligations.

Mortgages enable millions of people to buy homes each year. Some simple steps before applying for a mortgage can help prospective homeowners secure the best terms.

BUILD LOCAL.

BANK LOCAL. **BUY LOCAL.**





L-R Alexis Boston NMLS#2458983, Steve Hein NMLS# 422862, Danny Ozga NMLS#1728841, Amanda Benway NMLS#422858

Bank of Milton

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Bank of Edger A Branch of the Bank of Milton

102 N Main St., Edgerton 608-884-9622

FDIC

Stop by and see us at Ferguson Custom Homes location B & Advantage Homes location D.





EGGE CONSTRUCTION

6522 W RIDGE VIEW CT JANESVILLE, WI 53548 608.449.0910

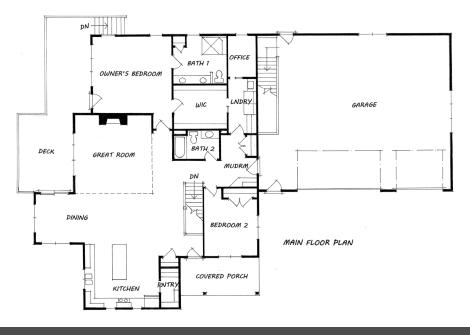


Welcome to this beautifully designed open concept home with lots to offer. Homeowners and builder worked together to create a custom ideal living space ready for entertaining. Let Egge Construction help you design, remodel or build your dream home.

1918 North Britt Road Janesville

SQUARE FEET: 2,188 | BEDS: 2 | BATHS: 2

Quality Custom Built Home with a View



- ZERO CLEARANCE ENTRY FROM GARAGE
- ZERO CLEARANCE TILED MASTER BATHROOM SHOWER
- TRAY CEILING
- CUSTOM AMISH BUILT-IN CABINETS AND GRANITE COUNTERS
- FULLY EXPOSED BASEMENT WITH GARAGE ACCESS
- SCREENED PORCH WITH TREX DECKING
- CUSTOM WALK-IN CLOSET WITH BUILT-INS
- OPEN CONCEPT KITCHEN/DINING/LIVING SPACE



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www.nylumber.com



4113 N. COUNTY RD. F, SUITE 82 JANESVILLE, WI 53534 608.868.5959



Come check out the makeover on this master bath and the finishing of the lower level. Thank you to our 2023 Parade homeowners for letting us showcase their beautiful remodel and to the dedicated subcontractors.

4014 Hearthstone Drive Janesville

AREA REMODELED: MASTER BATH, LOWER LEVEL

SQUARE FEET: 1,487

Welcome to Evergreen Designs 2023 Parade of Homes Remodel!



Home Features:

- MASTER BATH REDESIGN
- TILE SHOWER
- FINISHED LOWER LEVEL
- 3/4 BATH
- WET BAR
- GAME ROOM

www.evergreendesignsinc.com

OPTIONS TO FINANCE HOME IMPROVEMENTS

Renovating a home is a great way to impart personality indoors and out. Improvements can make spaces more livable and address safety issues. Home renovations often take residents' lifestyles into account, and changes can be customized to accommodate a growing family or an empty nest.

No matter the job, home improvements tend to be costly. According to the financial resource SoFi, on average, the cost to renovate or remodel a whole house runs between \$10 and \$60 per square foot. Certain rooms demand a higher cost, with a kitchen or bathroom remodel costing around \$100 to \$250 per square foot due to electrical and plumbing needs. Figuring out how to pay for the improvement project is as essential to the planning process as picking out materials and contractors.

The following are some financial considerations and financing options for homeowners looking to renovate their properties.

• Consider if the investment is worth it. Remodeling magazine routinely assesses common improvements and how much homeowners can expect to recoup on the investment in its annual "Cost v. Value" report. In 2022, a homeowner spending \$4,000 on a garage door replacement recouped 93.3 percent of the investment, whereas adding a midrange bathroom at \$63,000 would only offer a 51.8 percent return. Homeowners must decide if they want to go forward with the project if they're likely to get just a \$33,000 return when they choose to sell the home later on.

• Refinance the home mortgage. Homeowners can use a cash-out mortgage refinance as a way to access thousands of dollars for a remodel. This taps into a home's equity. Keep in mind that the mortgage will then be a new mortgage at the current interest rate and an outstanding balance higher than what was the current one. Typically 20 percent equity in the home is needed to refinance.

• Take out a personal loan. For those who do not want to refinance, a personal loan or home improvement loan can be good for midsized projects, according to American Express. Personal loans for home renovations typically require no

collateral and one's credit score determines the interest rate.

• Utilize a home equity line of credit. A HELOC is a form of revolving credit, like a credit card. Homeowners borrow against the credit line granted with the home being the collateral. As a person pays down what is owed, he or she can borrow more. This is a good idea for recurring or long-term home improvements.

• Try a home equity loan. Home equity loans use the home as collateral like a HELOC. The home equity loan is an installment loan for a fixed amount on a fixed monthly schedule for a set term. These are sometimes called second mortgages.

• No-or low-interest credit card. Smaller projects can be financed using credit cards. Many will offer introductory rates with no interest for a few months. This is generally only preferable if a person can pay off the balance before interest is charged.

These are the primary ways to finance home improvement projects when costs exceed available cash on hand.



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Finance your home purchase, refinance, or next big projec

Adjustable-Rate Mortgage (ARM)

- Lower introductory fixed rate for up to 7 years¹
- Lower monthly payment up front
- Rate changes limited after fixed rate period

Home Equity Fixed-Term Loan

- Fixed interest rate
- 5, 10, and 15-year terms
- Fixed low monthly payment
- Additional tax deductions²

Home Equity Line of Credit

- Intro promo rate for 12 months³
- Interest only paymer
 for 10 years
- Easy access for 10
- Additional tax deductions²

Visit adviacu.org/loans or call 844.ADVIA.CU to get starte

You'll find the best loan options are right here.

-Rate Mortgages are variable, and your Annual Percentage Rate (APR) may increase after the original fixed-rate period. The First Adjusted Payments are based on the current Constant Maturity Treasury (CMT) index, plus the margin (fully indexed rate) as the stated effective date round for percent below. Mortgage Rates current as of 2/9/2023 and assumes a 5/1 adjustable-rate loan of \$150,000.00 for 30 years has a starting payment of \$760.03. Interest rate remains fixed at 4.5% for 60 months (5 Years), after that time the interest on the insertion of the school of the schoo



740 S. JANESVILLE ST., SUITE 101 MILTON, WI 53563 608.295.7800



Like all of our homes, this custom designed and built home is unique and one-of-a-kind. This Contemporary home offers many modern elements. The first floor offers 10' ceilings with large windows and a custom designed and built floating staircase. This home has white oak hardwood floors, custom milled trimwork and Bertch cabinets with a walk-in hidden pantry. Floating vanity and wall hung toilet in the half-bath. The second floor offers 9' ceilings, open hallway with 2 guest bedrooms, bath, laundry room and master suite. The master bath offers floating cabinets and a large walk-in shower, a must see!

We would like to thank our subcontractors and suppliers for all of their hardwork and dedication. We hope you have enjoyed the Ferguson Custom Homes, Inc. 2023 Parade home, where ethics, quality, and service are "always" the standard.

5921 N. Sessler Court Milton

Yes a Contemporary House in Milton!



Home Features:

- 10' CEILINGS ON FIRST FLOOR
- 9' CEILINGS ON SECOND FLOOR
- 3/4" WHITE OAK HARDWOOD FLOORING
- LARGE TILED SHOWER
- BERTCH CABINETS
- CAMBRIA COUNTERTOPS
- CUSTOM FLOATING STAIRCASE
- CUSTOM MILLED TRIMWORK
- OUTSIDE KITCHEN

SQUARE FEET: 2,803 | BEDS: 3 | BATHS: 3

CUSTOM HOME-BUYING TIPS FOR FIRST TIMERS

Even considering being able to design your own custom home is an exciting prospect. Whether you're ready to take the plunge or just exploring your options, here are tips to keep in mind.

Know what you're signing up for. Building a custom home is a significant undertaking and a major life decision. It's a big commitment in terms of time, money and energy. While this shouldn't scare you away from your dream home, it's important to know what you're getting into. If you're feeling overwhelmed with the kids or busy caring for an ailing parent, it may be best to start this later.

Hire the right professionals. You may be a DIY pro, but this isn't a project you want to take on yourself, even partly. Key professionals you'll need to

work with include an architect, plumber, electrician and more. Consider also working with a designer who can help with the interiors to make sure the space is as functional as it is beautiful. Do your research to find quality pros — this isn't the time to skimp on labor.

Think about furniture layout early. While it may seem a bit premature to start decorating your living room before the foundation is laid, knowing how you'll want to use and lay out each room can help you during the building and design process. For example,

can save time and money down the line when you know from the get-go you'll want a window seat and two large couches to face the fireplace.

Know where to save and spend.
Costs can quickly add up, so it's important for you to decide early on what matters most to you, and what's worth investing in. You can always upgrade your flooring or cabinetry, but you can never change the foundation. Build your home to last longer and perform better with innovative building materials like

insulated custom forms (ICFs) from Nudura. This alternative to wood framing can withstand fire and high winds and provides superior insulation, leading to significant savings on your energy bills year after year.

Prepare for the unexpected. Building a new home is a process, and you can minimize stress by embracing that it will be unpredictable and can change throughout the journey. Plan for things like weather delays and higher costs. The unexpected can also lead to positive changes in your plans. For example, you might come across a new flooring material that's more eco-friendly, or a smart home automation system might hit the market and you'll want to integrate it into the design. Be flexible.

Ferguson

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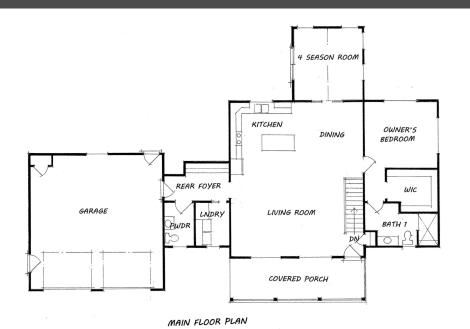
JC Builders Inc. welcomes you to this owner-occupied retiree's paradise!

Featuring an open floorplan, this handicapped accessible dream home come true puts comfort and style to the forefront without sacrificing accessibility. Aging in place is becoming a both popular and necessary trend in homebuilding. Come see for yourself how you can truly have it all!

2709 Laurel Avenue Janesville

SQUARE FEET: 1,566 | BEDS: 2 | BATHS: 2.5

Cape Cod Style Home with Accessibility in Mind



- HANDYMAN'S HEATED GARAGE WITH SINK AND EXTRA TOUCHES
- EPIC 50 AMP RV SETUP COMPLETE WITH BLACKTOP PAVED SLAB, WATER SUPPLY, AND GREY/BLACK WATER DUMP
- EXQUISITE OPEN FLOOR PLAN THAT ALLOWS YOU MOVE FROM ONE ROOM TO THE NEXT WITH EASE
- FOUR SEASONS ROOM WITH CUSTOM CATHEDRAL CEILINGS, CLEAR GLASS PRIVACY DOORS, HEATED FLOOR, AND GAS PARLOR STOVE.
- PAVED BACKYARD PATIO OFF THE FOUR SEASONS ROOM.
- OWNERS ENSUITE COMPLETE WITH BARRIER-FREE SHOWER WITH HEATED FLOORS AND SEAT
- FIRST FLOOR LAUNDRY ROOM WITH FREEZER AREA, HALF BATH, AND CUBBY STORAGE BENCH
- 9' CEILINGS WITH DORMER LIGHTS IN MAIN LIVING AREA
- LARGE 8' FRONT PORCH
- KITCHEN WITH QUARTZ COUNTERTOP, BONUS CABINET FEATURES, AND LARGE ISLAND WITH SEATING
- LOWER LEVEL 6-FOOT BATHTUB TO SOAK YOUR ACHES AND PAINS AWAY

Together, We'll Find the Perfect Loan For You!

Our experienced mortgage lenders are conveniently located across Jefferson, Rock, and Walworth Counties. We understand the complexities of the home building and purchase processes and we are committed to delivering a streamlined financing experience.



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Matt Lee
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Tom Merfeld NMLS# 454248 (920) 542-1402 Johnson Creek



Steve Schafer NMLS# 489527 (920) 542-1148 Fort Atkinson



Silvia Donday-Selenske NMLS# 553374 (608) 743-9874 Janesville



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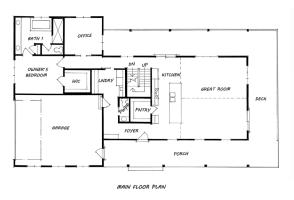


For more than 45 years, Naatz Construction has worked hard to earn a reputation for excellence in building custom homes. Unique in our ability to balance the best of the past with the most innovative ideas of the present. Welcome to our 2023 Parade Home.

5005 N. Northwood Trace Janesville

SQUARE FEET: 3,752 | **BEDS: 4** | **BATHS: 3.5**

Modern - Industrial Home in a Wooded Setting





- IMPRESSIVE GREAT ROOM
- LOFT OVERLOOKING THE GREAT ROOM
- STUNNING OPEN TIMBER STAIRCASE
- CABLE RAILING ON STAIRCASE
- UNIQUE WALK-IN TILE SHOWER
- GRAND CEDAR POST AND BEAM
- WHITE VERTICAL SIDING
- LARGE WRAP AROUND COMPOSITE DECK



130 W. FOOTVILLE HANOVER RD.
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608.876.4164



For more than 45 years, Naatz Construction has worked hard to earn a reputation for excellence in building custom homes. Unique in our ability to balance the best of the past with the most innovative ideas of the present. Welcome to our 2023 Parade Home.

9349 N. Raven Court Milton

SQUARE FEET: 2,373 | **BEDS: 2** | **BATHS: 2.5**

Unique Modern Home in a Tree-laden Neighborhood



- OPEN CONCEPT LIVING
- GOURMET KITCHEN WITH GRANITE COUNTERTOPS
- GREAT ROOM WITH FLOOR TO CEILING STONE FIREPLACE
- CUSTOM BUILT FLOOR TO CEILING LIBRARY SHELVING WITH ROLLING LADDER
- SOLID MAPLE HARDWOOD FLOORING
- LARGE COMPOSITE DECK WITH SEPARATE SCREENED IN PORCH
- TILE WALK-IN SHOWER IN PRIMARY SUITE
- HARDIE PLANK SIDING
- 3-CAR GARAGE WITH SEPARATE WORKSHOP AREA



NAATZ CONSTRUCTION

130 W. FOOTVILLE HANOVER RD. JANESVILLE, WI 53548 608.876.4164



Naatz Construction, General Contractor for this home along with Joe Kruser, Janesville School District Technical Education Instructor, provided an outstanding educational opportunity for this year's students.

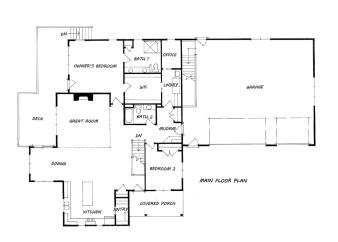
The student build program originated in 2007 as a collaboration of the South Central Wisconsin Builders Association and Janesville School District's Craig and Parker Advanced Construction Classes.

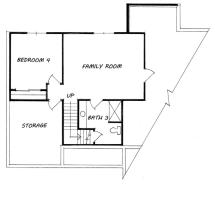
The program is designed to be a working classroom and mini apprenticeship program, exposing students to every aspect of the new home construction process. Formal hands-on training ensures students learn the proper techniques and methods used by licensed, SCWBA professional construction trades contractors. SCWBA is proud to say the program has been the foundation of numerous student's career opportunities in the trades business.



SCWBA Student Build Program

Invested in the Community since 2007





LOWER LEVEL PLAN

797 Waveland Street Janesville

Home Features:

- OPEN CONCEPT LIVING
- L.P. SMART SIDING WITH STONE FACADE
- BEAUTIFUL CRAFTSMAN BLEND STONE FIREPLACE WITH BARN BEAM MANTEL
- CUSTOM OAK CABINETRY WITH GRANITE COUNTERTOPS
- WALK-IN SHOWER WITH GLASS DOORS
- WALK-IN CLOSET
- COMPOSITE DECKING
- 3 CAR GARAGE
- FINISHED LOWER LEVEL

SQUARE FEET: 2,379 | BEDS: 4 | BATHS: 3

PROS AND CONS TO OPEN-CONCEPT HOMES

Open-concept homes have become increasingly popular in recent years. An open-concept home is one in which the rooms flow into one another with limited obstruction from walls or other barriers. According to the National Association of Home Builders, 84 percent of new single-family homes have fully or partially open layouts.

While they may seem like a new trend, open floor plans are anything but. Early American homes featured open, often one- or two-room units built around the central kitchen/hearth. This maximized warmth and functionality. Homes evolved as incomes grew, and soon homes had several smaller rooms with specialized functions.

What's old has become new again. However, before diving head first into a new home purchase or a big renovation to realize an open-concept dream, consider the pros and cons of this type of setup to determine if it's really right for you.

ADVANTAGES OF OPEN FLOOR PLANS

Open floor plans facilitate the flow of natural light throughout a space and can promote air flow, helping to reduce warm or cool pockets of air in otherwise closed-off rooms.

Open homes make socializing easier, even when people are doing different things. While someone is cooking dinner in the kitchen, he or she can still interact with someone else playing video games in the family room or paying bills in the home office. Entertaining also is easier, as mingling with guests is much more convenient when walls are not getting in the way.

A smaller home can feel much larger if it employs an open concept. The square

footage is not divided into smaller quarters, which sometimes are rooms (such as formal dining rooms) that are only used a few times per year. This eliminates underused spaces and opens up sight lines in the layout.

The value of real estate has risen dramatically since the onset of the COVID-19 pandemic, and prospective buyers may prefer an open-concept plan because it can help them minimize building costs.

DISADVANTAGES OF OPEN FLOOR PLANS

Open layouts are not for everyone. The same sense of space that occurs when walls are taken down may make rooms feel cavernous and less cozy, particularly in homes with ample square footage. In addition, privacy can be hard to come by when all rooms feed into one another.

When the kitchen is not separate from

the family room space, that makes it easy for noise to compromise the area's comfort levels. There is no hiding from noise in an open floor plan, as sounds from voices, television shows and appliances tend to echo and blend together. And if the home is a single-story layout, those noises from the main living areas also may carry to adjacent bedrooms.

Smoke and smells are another thing to consider. When something on the stove spills over, a small range hood will not be practical for clearing smoke from a large space. Though the aroma of freshly cooked food is enticing, it can make it hard for cooks to keep guests out of the kitchen

Open-concept homes are popular, but homeowners should weigh the pluses and minuses to see if this trend is truly right for them.







HOW TO COMPARE CONTRACTORS' BIDS

Home renovation projects are significant undertakings. It is common for homeowners who may not have the time nor the expertise to do the work themselves to call in professionals to tackle these jobs.

According to the home improvement resource HomeGuide.com, for a bathroom remodel, which is one of the more popular improvement projects, installation and labor accounts for 10 to 25 percent of the total project cost. In general, many contractors pay themselves \$300 to \$500 for an hourly rate, while helpers may make \$150 per hour.

Materials used account for the other components of an overall project cost. Homeowners negotiate the best rates possible by obtaining a number of bids from contractors, spelling out both labor and material costs and determining their best option. Here's how to

compare bids.

CHECK AS MANY REVIEWS AS POSSIBLE
Go online, ask friends for recommendations, or rely on the Better Business
Bureau to find reliable contractors. A
contractor who seems too good to be

contractor who seems too good to be true will not necessarily be so, but it's still best to vet each professional thoroughly prior to signing a contract.

COST BASIS VS BID BASIS

Certain contractors will produce an estimate based on the best guess of the cost of supplies then add on a flat fee or percentage for their services. This is called a cost basis bid. Others will create a bid that includes all their anticipated supply and labor costs, known as a bid basis bid. Know what you're getting to make the most accurate comparison.

Create a master itemized checklist. It's easy to explain the project differ-

ently from one contractor to another when doing so verbally. That may result in a different plan and price. Rather, make a checklist of what you want done and have several copies to give to the contractors with whom you meet. This makes it easier to compare costs line by line.

Have specific materials in mind. Make sure bids are based on the same materials and tasks. For example, if you're comparing window replacement quotes, be sure that each quote is based on the same window material and coating. Vinyl replacement windows may not cost the same as fiberglass or wood.

It is much easier to compare pricing when contractors provide estimates reflecting the same materials.

SMALL VERSUS BIG CONTRACTING COMPANIES

Some bids may differ based on the

manpower of the company. One contractor may view a project as an easy one that can be slipped right into the schedule. Another may have to devote more time and effort if it is being undertaken by one or two people. This can affect cost in the quote. Furthermore, a contractor who does a lot of advertising in print, television or online, or has an office or warehouse space, may have extra overhead costs that are passed on to the customer.

DOING YOUR OWN DEMO

Figure out if the contractor will allow you to perform a portion of the tearout, clean-up or other tasks to save on labor costs. Make sure this is included in the bid.

Comparing contractor work bids can be tricky, but it helps homeowners know they're getting the best value for their money.









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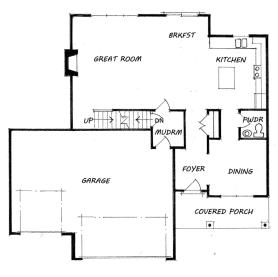


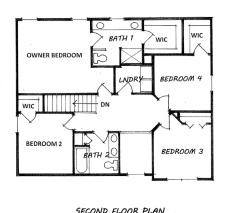
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SQUARE FEET: 2,185 | **BEDS: 4** | **BATHS: 2.5**

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5 PATIO PROJECTS TO ENHANCE OUTDOOR LIVING

Warm weather paves the way to more opportunities to enjoy fresh air. For homeowners who have the luxury of outdoor spaces, including private patios, now is the time to start thinking about projects to enhance these gathering spots.

A patio can be considered a transitional area that links the outdoors to the inside of a home. According to the home and lifestyle resource The Spruce, a patio is often an oasis for lounging and entertaining. And depending on homeowners' budgets and preferences, a patio can be just as comfortable and stylish as interior spaces. The following are five patio projects that can transform these valuable spaces.

1. Pretty pergola

A pergola is an open-air (traditionally wood) structure that adds a measure of shade and privacy without completely blocking views of Mother Nature. Installing a pergola over the patio helps define the seating area. Hanging plants can add to the ambi-

ance and string lights can make this a great spot to gather when the sun sets.

2. Patio fire pit

Build a fire pit right into the design with the same materials used to create the patio. For example, if the patio is brick or flagstone, build up to create an eye-catching fire pit. Fire pits not only look good, they also expand the time frame that the patio can be enjoyed, offering cozy spots to sit even when the weather chills.

3. Frame it in

Make the patio a true extension of the inside by putting up walls around three sides of the patio if it connects to the home. Leave the last open to the yard, or consider installing screens to mimic the look of popular lanais. The walls will offer more weather protection, meaning you can invest in high-quality patio furniture to make this a fully functioning outdoor living room. Hang a television that is rated for outdoor use for movie-watching under the sun or stars.

4. Ooh la la

Vintage bistro tables and chairs can turn a drab patio into one that calls to mind a Parisian courtyard. Whimsical lighting and accents that you would normally think to see indoors, like a gilded mirror, can add extra appeal. Soften wrought iron and other metals on the furniture by including plenty of flowers and greenery. Don't forget the candles and a place to stash a bottle of chilling wine.

5. Farmhouse chic

Transform a patio into an entertaining space that caters to guests A large farmhouse style table flanked by benches and some upholstered chairs sets the scene for a dinner amid the fresh air. Watering cans filled with wildflowers and mismatched flatware establish a casual feel for gatherings in the space. For those who plan to cook and serve outside with frequency, invest in outdoor appliances so you'll never have to miss a beat with guests.

The options for transforming patios into stylish gathering spots is only limited by the imagination.

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WHAT TO KNOW ABOUT OUTDOOR LIVING SPACES

Home trends come and go. What was popular as recently as a decade ago may have lost some luster in the eyes of today's home buyers. Though that's historically been the case in regard to real estate, outdoor living rooms are one relatively recent home trend that figures to have a longer shelf life, especially in the aftermath of a global pandemic during which people were encouraged to stay home as much as possible.

Real estate professionals and organizations like the National Association of Home Builders note the popularity of outdoor living spaces among prospective home buyers, and how that popularity has grown in recent years. Outdoor living rooms not only appeal to potential buyers, they also serve as a means for current homeowners to get more out of their properties. Homeowners mulling outdoor living space projects should consider various factors before deciding to go ahead with a project.

• Cost: The home renovation re-

source HomeAdvisor estimates that the average cost of an outdoor living space is around \$7,600. That cost can easily go up depending on where homeowners live and the features they want to have in their outdoor living spaces. For example, including a built-in fire pit in an outdoor living space will cost more than purchasing a stand-alone fire pit that can be picked up and moved. But many homeowners feel a built-in fire pit makes an outdoor living space even more special.

• Return on investment: Return on investment is another factor for homeowners to consider as they try to decide if they should install outdoor living spaces and how to design those areas. Much conflicting data about the ROI on outdoor kitchens can be found online, but many trusted real estate organizations report that such additions do not mesmerize prospective buyers. Data from the American Institute of Architects indicates that outdoor kitchens are routinely ranked among the least desirable home features,

which means homeowners should not expect substantial ROI when selling their homes. But that built-in fire pit? Estimates from the National Association of Realtors suggest fire features recover around 67 percent of homeowners' initial investment. In addition, 83 percent of homeowners surveyed by the NAR who had installed fire features said they had a greater desire to be home after completing the project.

• Space: An outdoor living space may only be as relaxing as the space allows. The proximity of neighbors may affect privacy levels, which can make it hard to enjoy movie night outdoors or curl up to quietly read a good book. In addition, landscaping also may need to be addressed if drainage is an issue in the backyard. That can add to the cost, and drainage concerns may limit the materials homeowners can work with.

Outdoor living spaces are popular. Homeowners must consider various factors before deciding if such spaces are for them.



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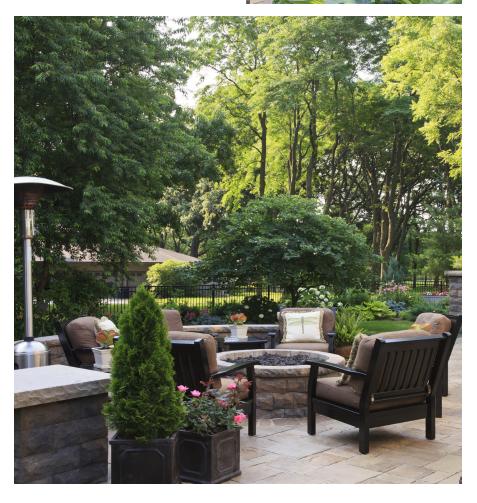
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This elevated backyard living space raises the bar with an incredible fire feature, bench seating, and element lighting at night. The L-shaped outdoor kitchen and bar allow for family-friendly, al fresco meal prep and dining. Meanwhile, the pizza oven brings a fun and unique cooking experience. With it's fusion of numerous functional and timeless elements, this space truly becomes a backyard paradise. The RH Landscape family hopes you enjoy this space as much as we do!

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SQUARE FEET: 7,000

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HOW TO PICK THE RIGHT TREES FOR YOUR PROPERTY

Trees benefit a landscape by serving both aesthetic and utilitarian functions. A home surrounded by healthy green trees can be a sight to behold, and those same trees can benefit surrounding plants and wildlife at the same time.

As appealing as trees are, not all trees and landscapes make for the perfect match. The Arbor Day Foundation notes the importance of planning when designing a landscape. Planning ensures the trees homeowners ultimately choose for their properties will grow well in the soil and moisture present in their yards.

Careful consideration of a handful of variables can help homeowners determine which trees will make the best fit for their properties.

• Height: Homeowners must consider the projected height of a tree before planting it. Avoid trees that will bump into anything when fully grown, as that can adversely affect surrounding greenery and pose a safety hazard. The ADF's tree sizing guide can be accessed at https://www.arborday.org/trees/rightTreeAndPlace/size.cfm and serves as an invaluable resource for homeowners who want to plant new trees around their properties.

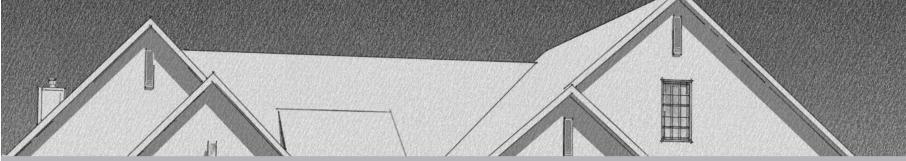
- Canopy spread: Trees grow out as well as up, so it's important to consider their potential width at maturity as well. The ADF sizing guide can help homeowners get an idea of how wide a tree is likely to be at maturity. Trees that spread out quite a bit don't necessarily need to be avoided, but it's important that they're planted far enough apart so they don't adversely affect surrounding plants. In addition, wide trees that are planted too close together can make the landscape appear crowded, taking something away from its aesthetic appeal.
 - Growth rate: Growth rate is an

important variable because it can affect how quickly homeowners will see changes in their landscapes. Homeowners who want to plant for privacy can consider trees with quick growth rates or purchase more mature trees that are already near full growth. Those who are not in need of instant transformation can try trees with slower growth rates, which the ADF notes typically live longer than fast-growing species.

• Requirements: Different trees require different amounts of sun and moisture and different soil components to thrive. Homeowners can have their soil tested to determine which trees will thrive in it. Local garden centers can be a great resource for homeowners who want insight as to which trees will thrive in their local climates.

Trees serve many functions on a property. Choosing the right trees for a landscape requires careful consideration of a host of variables.





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WHY IT PAYS TO HIRE CONTRACTORS FOR HOME RENOVATIONS

A sense of pride comes from a successful do-it-yourself home improvement project. However, quite often inexperience and time constraints lead homeowners to turn to professional contractors to make sure jobs

Allied Market Research reported in 2021 that the home improvement services market is predicted to reach \$585.3 billion by 2030. The following are some reasons why renovation-minded homeowners benefit from the services of professionals.

get done correctly and on time.

- Tasks can be overwhelming: A home remodel is a large undertaking with many different steps. Contractors who have been around the block a time or two understand how to organize and manage time to get the job done. Plus, they're devoting all of their attention and time toward the remodel when on the job. This differs from when a do-it-yourselfer tries to work on a remodel in between other responsibilities.
- Network of suppliers: A good general contractor will have a list of material suppliers he or she routinely uses. Often contractors become preferred sellers, which means they get a lower wholesale rate, and will often pass those savings on to the customer.
- Licensed and bonded protection: Licensed and bonded contractors not only have the skills for the

job, they have insurance protection behind them. Therefore, if an injury occurs or the job goes awry, the homeowner will be protected from liability. A license means the contractor will have to uphold licensing standards, which could mean staying current on trade practices and skills.

- Expertise: Experienced contractors have done the work they have been hired to do many times, which means their skills are fine-tuned. Knowing the correct way to do a job results in fewer errors (and thus fewer repairs), shorter time periods to get the work done, and potentially lower costs overall.
- Frees up time: Homeowners who hire out for remodels can utilize their time in other ways, such as on the job or spending time with family.
- Reduces stress: Putting the work in capable hands means homeowners do not have to educate themselves about how to do the task, purchase tools, prevent injuries, and/or deal with potentially negative outcomes. Certainly having extra people in the house can be challenging, but it may not equal the stress caused by tackling a job on one's own.

There are many advantages to hiring contractors to renovate a home instead of taking the DIY route.

5 SIGNS IT'S TIME TO RENOVATE

Homeowners renovate their homes for a variety of reasons. Renovations can increase the value of a property and make homes safer and more comfortable for their occupants. Improvements also can be made to stay current with the times or to give a home a new vibe.

Statista projects \$510 billion will be spent on home improvements in 2024. The home improvement market is generating significant revenue. In fact, nearly a quarter of Americans opting to renovate their homes will spend an average of \$10,000 on their projects. According to a Home Stars Renovation report, 8 percent of Canadian homeowners who have renovated have spent more than \$20,000 on a home improvement project.

Kitchens and bathrooms often get the most attention when it comes to home improvement. However, every room and space in a home may need a renovation at some point, and the following are five signs it's time to renovate.

1. AGE

The National Association of Home Builders states that 50 percent of U.S. homes are over the age of 40. That means that age alone could dictate a need to renovate, particularly if some materials are original to the home. For example, asphalt roofs typically last 25 to 30 years, while window frames can last 20 to 50 years depending on how well they have been maintained.

2. INCONVENIENT LAYOUT

Some homeowners scratch their heads when faced with awkward floor plan layouts. While one may live with the inconvenience for some time, typically a floor plan that isn't working for the homeowner is a major driver of renovations.

3. OUTDATED LOOKS

A home can look dated even if it is a relatively recent build. That's because trends change quickly. For example, dark, cherry cabinets that were popular just a little while ago have now been replaced by lighter color palettes. Homeowners whose homes do not match the looks emulated in design magazines may consider a change, particularly if they're planning to sell soon.

4. DETERIORATION

Signs of water, storm or structural damage should be addressed as soon as possible. Any deterioration should be a strong indicator that it's time to renovate.

5. EFFICIENCY

Escalating utility bills could be indicative of an inefficient home. Homeowners can conduct energy audits and then improve the areas where energy loss may be occurring, such as windows, doors, siding, and insulation.

Homeowners can renovate their homes when they see fit, but various signs may warn that it's time consider updating or remodeling a home.







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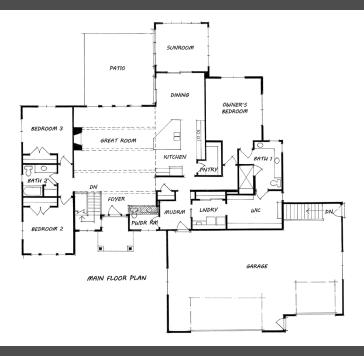


This year's home is everything you hope to see when visiting the Parade of Homes. The bold exterior and low-profile roof lines are just the beginning. This home showcases an inviting open concept design, and too many elevated features to count. You don't want to miss this stunning home. As always, Sockness Builders would like to thank our crew for their unmatched craftsmanship, our amazing subcontractors and suppliers, and this year's homeowner.

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TURN YOUR NEW HOUSE INTO A HOME

Historically low mortgage interest rates are helping to drive a new wave of home sales. Data from the U.S. Census Bureau indicates roughly 14 percent of the population, or around 40 million people, move every year for various reasons. Statistics Canada's Canadian Housing Survey found about half of Canadian households have either moved within the past five years or intend to do so within the next five.

While people may be inclined to move far from their current residences, the moving resource Move.org notes that some U.S. states are seeing an influx in people leaving while others are absorbing new residents. Illinois, Alaska, New Jersey, New York, and West Virginia are the top five states Americans are leaving, while Idaho, Nevada, Arizona, Oregon, and Montana are gaining residents.

People relocate for various reasons. After moving into a new house, it can take some effort to turn that house into a true home and feel comfortable in your new environs. These steps can help that

process along.

 Create at least one complete and **serene space.** Focus on setting up the bedroom so you can retreat at the end of the day. Invest in new furniture or get new bedding to give the room this comforting feeling.

• Create an organizational plan. It can be tempting to want to throw everything in closets and unpack quickly, but give yourself time to fully analyze where you want to store items, where you may need to paint or reconfigure spaces, as well as any home improvements you want to make before taking out all of your stuff. When you fully unpack, you can immediately enjoy your hard work.

• Hang artwork. Hang a few select pieces of artwork or family photos shortly after moving in. Surround yourself with things that make you feel good.

• Bring mementos. Your first home may bring about warm feelings. While you can't recreate it entirely, you can use a piece of furniture or a few family heirlooms to make your new space feel homey.

• Rely on familiar scents. Break in the new space with familiar aromas, whether it's preferential air fresheners, scented candles or baking your favorite chocolate chip cookie recipe.



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